

February 15th, 2018

Dear Steel Framing Distributors and Contractors,

Due to the increased demand on special packaging, effective with orders placed on or after April 16th, 2018, CEMCO will be implementing changes in our packaging charges. The rate sheet is below. These changes are brought on by the additional waste these packages create, the safety issues related to shipping these small packages, the increase in freight costs by sending lighter loads and the added labor and space needed to service these orders. Please understand these charges can be reduced or eliminated by increasing each line item to 30 pieces or more.

CEMCO reserves the right to not accept orders that we believe will create an unsafe pallet and/or truckload.

Due to safety concerns at the manufacturing level and our inability to put the required 2 straps for trucking on pieces under 3 feet, we will no longer produce any item under 3 feet.

Over the course of the next few weeks, our sales team will be making numerous presentations at various distributors and contractors offices outlining the reasons for this change.

Thank you for your continued support,

The CEMCO Sales and Production Teams

Effective with Orders Placed on or after April 16th, 2018

Packaging Rate Sheet:

Line Item Charge	\$25.00
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- A line item subject to this charge is defined as a product order of less than 30 pieces.
- Cutting charge of \$1 per piece for any item under 6'.
- No product will be manufactured under 3' for safety reasons – we are unable to put a minimum of 2 straps for products under 3'.