



Price Increase Announcement – All Regions

May 8th, 2018

To Our Valued Customers,

Effective with shipments on or after June 4th, 2018, we will increase prices on ***ALL PRODUCTS in all regions. Job quotes will reflect our new prices immediately.***

As noted in previous letters, our replacement costs continue to rise at unprecedented rates and consistent supply remains an issue. As soon as we have a better understanding based on these fluid events, we will let you know the amount of the increase.

Over the course of the next 30 days, any pricing inquiry must be directed to your CEMCO Regional Sales Manager. Your CEMCO Outside Sales Representative will be reviewing committed jobs and the elimination or adding of such jobs. They do not have the authority to change prices or eliminate escalators. Price sheets will be available shortly.

All quotes will be honored if they were committed to CEMCO within thirty (30) days of being written.

Thank you for your continued support.

Sincerely,

CEMCO Sales Management Team