

November 28th, 2017

To Our Valued Customers,

Effective with shipments on or after January 2nd, 2018, we will be increasing our prices on ***ALL PRODUCTS in all regions*** up to 15%. ***Job quotes will reflect our new prices accordingly.***

Over the course of the next 30 days, any pricing inquiry must be directed to your CEMCO Regional Sales Manager. Your CEMCO Outside Sales Representative will be reviewing committed jobs and the elimination or adding of such jobs. They do not have the authority to change prices or eliminate escalators.

Price sheets will be available shortly. All quotes will be honored if they were committed to CEMCO within thirty (30) days of being written.

Thank you for your continued support.

Sincerely,

CEMCO Sales Management Team