



## Price Increase Announcement – All Regions

March 7th, 2018

To Our Valued Customers,

Effective with shipments on or after April 2nd, 2018, we will be increasing our prices on ***ALL PRODUCTS in all regions. Job quotes will reflect our new prices accordingly.***

We are experiencing a tightening in steel supply so it is difficult for us to have an actual percentage on the price increase. We will let you know as soon as we are able to get our actual costs and availability from our steel sources.

Over the course of the next 30 days, any pricing inquiry must be directed to your CEMCO Regional Sales Manager. Your CEMCO Outside Sales Representative will be reviewing committed jobs and the elimination or adding of such jobs. They do not have the authority to change prices or eliminate escalators. Price sheets will be available shortly.

All quotes will be honored if they were committed to CEMCO within thirty (30) days of being written.

Thank you for your continued support.

Sincerely,

CEMCO Sales Management Team