



**USS-POSCO INDUSTRIES**  
P.O. Box 471  
900 Loveridge Road  
Pittsburg, CA 94565  
Phone (925) 439-6148  
Email [briankim@ussposco.com](mailto:briankim@ussposco.com)

Effective 2020

Dear Valued Customer:

USS-POSCO Industries (UPI) has prepared the following information to assist your company with projects in the Leadership in Energy and Environmental Design (LEED) program.

### **Recycled Content**

UPI purchases hot-rolled steel coils and converts them to finished products. The typical recycled content of UPI's finished products will vary depending on the process used to produce the hot-rolled steel coil substrate. UPI's products are converted from hot-rolled steel coils produced either in a basic oxygen furnace (BOF) process or in an Electric Arc Furnace (EAF) process. Based on research directed by the Steel Recycling Institute, UPI estimates the recycled content of its finished products as shown below.

<b>Process</b>	<b>Total Scrap</b>	<b>Post-Consumer Scrap</b>	<b>Pre-Consumer Scrap</b>
<b>BOF</b>	34.2%	19.8%	14.4%
<b>EAF</b>	88.5%	69%	19.5%

### **Regional Materials**

The majority of UPI's products are produced from iron ore mined in Minnesota and melted in Indiana, Illinois, or Michigan. From time to time, UPI produces products from iron ore mined in Minnesota and melted in Arkansas or Pennsylvania.

In order for galvanized products to comply with LEED's local or regional requirements, your job site must fall within a 100 mile radius of the raw material extraction, harvest, or recovery location. If your job site is located near the above mentioned regions, please contact your Sales Representative for further investigation.

If you have any questions or need further information, feel free to contact me at [briankim@ussposco.com](mailto:briankim@ussposco.com).

Sincerely,

Brian Kim  
Marketing Manager  
USS-POSCO Industries