

July 8, 2021

QUOTE POLICY UPDATE – EFFECTIVE IMMEDIATELY

To Our Valued Customers,

Please note the following changes to our Job Quote Policy as announced on May 25th of this year:

JOB QUOTE POLICY – EFFECTIVE MAY 25, 2021/ AMENDED JULY 8, 2021

- Job quotes will be honored if committed within **thirty (30) days** of receipt.
- To constitute a commitment, simply email the quote number to quote-commit@cemcosteel.com.
- All quoted pricing will be **FIRM for a MAXIMUM of 180 DAYS** from the date created.
- All quotes **EXPIRE** at the end of the quoted term.
- BUDGETARY PRICING, including expected escalators, may be provided beyond 180 days for guidance purposes only.
- To lock in pricing beyond 180 days, a signed PPA (Project Purchase Agreement) must be executed by the purchasing dealer and submitted for approval to quote-commit@cemcosteel.com.
- The terms of an executed PPA will be honored by both parties.

To further review CEMCO's quoting policies, please refer to CEMCO's job quote policy posted as follows:

<https://cemcosteel.com/terms-and-conditions>

Thank you for your continued support.

Sincerely,

CEMCO Sales Management Team