

June 3, 2020

PRICE INCREASE ANNOUNCEMENT

To Our Valued Customers,

Due to a recent reduction of capacity by steel mills across the United States, accompanied by a strengthening demand for steel products, our suppliers have announced a series of price increases affecting summer shipments of galvanized sheet steel. As a result, CEMCO will increase prices on all products effective with shipments on or after **July 6th, 2020**. Price sheets will be available from your sales representative prior to the effective date.

As per our written job quote policy, all quotes will be honored if they were committed to CEMCO within thirty (30) days of being written. In addition, both parties to a “committed” job quote shall honor quoted prices regardless of market conditions.

Please refer to CEMCO’s job quote policy posted as follows:

<https://cemcosteel.com/terms-and-conditions>

Thank you for your continued support.

Sincerely,

CEMCO Sales Management Team