

**Effective 9/17/18**

### **Quoting Policy**

- Job quotes will be good for a maximum of six (6) months if committed within thirty (30) days.
- Quotes beyond six (6) months will be **BUDGETARY** only.
- Should the request be for committed prices after the six (6) month timeframe, a Project Purchase Agreement (PPA) must be signed by the distributor and CEMCO. These projects must be a minimum of 200,000 pounds.
- PPA must be signed within thirty (30) days of quote being written.
- An active job quote that goes unused for thirty (30) days will become void.
- Misuse of quote will result in quote and PPA being cancelled.
- Quote is subject to steel availability.
- Projects with signed PPA's will receive preferential treatment on lead times.

### **Additional Services – All Plants, Effective April 16th, 2018**

- Products less than 6' will incur a \$1.00 cut charge per piece
- CEMCO will no longer manufacture products under 3'
- Jobsite deliveries on full truckloads only. Customer to fill or pay for empty trailer space in the event of LTL delivery to jobsite.