

# 2020 CEMCO QUOTE POLICY

## EFFECTIVE January 4, 2021

### Mutual Commitment

- Written commitment within ten (10) Days of this quote signals your intent to purchase material on this quote from CEMCO if you are awarded this project. This will also confirm full acceptance of our quoting policy.
- Both parties shall honor quoted prices regardless of market conditions at time of order.
- Misuse of quote or failure to satisfy these requirements are grounds for termination of the quote.
- Commitment to purchase the products and footages listed on the quote exclusively from CEMCO.
- Adds for change orders and design-build projects will be added to quote at market prices.
- Quote requests must provide: Job Name, Contractor Name, Footages, and Job Duration.

### Timing

- An active job quote that goes unused for thirty (30) days will be de-activated.
- Should a committed project be delayed beyond the end date on quote, or there are weight overages, CEMCO is under no obligation to extend the quote. Extensions will be considered upon a full review of current market conditions of pricing and steel availability.
- Quotes beyond six (6) months will be BUDGETARY only.

### Limitations

- Jobsite deliveries on full truckloads only. Customer to fill or pay for empty trailer space in the event of LTL delivery to jobsite.
- Products less than 6' (and longer than 3') will incur a \$1.00 cut charge per piece.
- Products 3' and under will incur a \$3.00 cut charge per piece.
- Orders with excessive packaging will be charged at CEMCO's discretion.

### Unforeseen Events

- If an unforeseen event, such as Federal Trade Case 232, causes a "severe impact" on steel cost and/or availability, CEMCO reserves the right to adjust or cancel quotes accordingly.